

- Feb. 22 Exam
 24 The Railroads: I
 26 The Railroads: II
 Read: Blackford and Kerr, Business Enterprise, pp. 152-63.
- Feb. 29 Distributing American Goods
- Mar. 2 The Strategies of Big Business
 4 The Urge to Merge
 Read: Blackford and Kerr, Business Enterprise, pp. 163-94; and Hughes, Vital Few, pp. 215-355.
- Mar. 7 Oligopoly and Bureaucracy
 9 Horatio Alger and Social Darwinism
 11 The Beginnings of Regulation: The ICC and the SAT
 Read: Blackford and Kerr, Business Enterprise, pp. 196-225; and Hughes, Vital Few, pp. 357-454.
- Mar. 21 Trustbusting in the Progressive Era
 23 The Origins of Big Government
 25 The Industrial Worker
 Read: Blackford and Kerr, Business Enterprise, pp. 226-64; Weinberg, The Muckrakers, pp. 22-39, 68-83, 205-12, 286-97, and 339-58; and Aitken, Scientific Management in Action, pp. 3-48.
- Mar. 28 Exam
 30 World War I
 No discussion sections this week.
- Apr. 4 The 1920s: The New Era
 6 The 1920s: The Business of America is Business
 8 1929-1932: The Great Depression
 Read: Blackford and Kerr, Business Enterprise, pp. 265-316; and Sobel, The Great Bull Market.
- Apr. 11 The First New Deal
 13 The Welfare State
 15 Businessmen and the New Deal
 Read: Blackford and Kerr, Business Enterprise, pp. 316-337; and Hughes, Vital Few, pp. 455-570.
- Apr. 18 World War II
 20 The Cold War and American Business
 22 A Giant Among Nations
 Read: Blackford and Kerr, Business Enterprise, pp. 331-382; and "From Lean Years to Fat Years: The Labor Movement Between the Wars," in Chandler and Tedlow, The Coming of Managerial Capitalism, pp. 513-547.
- Apr. 25 American Business in the Postwar Era
 27 Mergers and Conglomerates
 29 Multinationals
 Read: Kidder, Soul of a New Machine.

May 2 Big Government
4 Regulation and Deregulation
6 The Troubled 1980s

Read: Blackford and Kerr, Business Enterprise, pp. 383-445; Reich, "The Next American Frontier," Atlantic Monthly (March and April, 1983); and Hayes and Abernathy, "Managing Our Way to Economic Decline," Harvard Business Review (July-August, 1980), pp. 67-77.